

MARKET ENVIRONMENT

The intention of this panel is certainly neither to gather information on size of the transport infrastructure markets in all its segments – rail, road, air and waterways or to enter into any deep analysis of markets for developments, trends and predictions. For these purposes there are numerous professional institutions and even governmental and non-governmental bodies which are often calling for support renowned consultancies with high competences in the market studies.

The modest ambitions of TIAG network here is to provide a platform for sharing selected and targeted information on specific issues either proposed by partners or as observed to be topical issues impacting market conditions and behaviour of market subjects.

There are three interrelated areas we would like to cover in TIAG – individual strategies for specific subjects for optimisation of its pro-efficiency and behaviour into various types of markets, procurement as important procedure for subjects to enter into the market and finally also legislations and regulations in order to draw the attention of subjects how they may impact the market conditions.

Regarding market strategies the partners of the network gained experience in performing such studies for rail sector and they can enhance the methodology applied also for other areas. They also possess information on behaviour of companies in specific segment of market which can be used for market analysis and help with orientations for the future. This information will be available on website within this panel with the objective to encourage communications on problems met in practice, in particular with obstacles observed in entering markets, behaviour of subjects in market, and other conditions which are not in line with harmonized, fully open and competitive market as promoted by EC.

The second issue, intricately linked to infrastructure transport market, TIAG intend to approach within this panel is procurement. Procurement in all its complexity starting from drafting and issuing tenders, evaluations of offers and selection of structures/bodies for performing the works on projects of any types such as for construction, renewal and maintenance of infrastructure, turnkey transport infrastructure projects, build, operate and maintain schemes in private public partnership, etc.. Here again we can offer our service in advising the tendering bodies and assessment of offers with team of independent experts not linked to any institutions based on network membership and our contacts. In this context and as part of our network, we can also draw on highly experienced legal advice from a senior counsel with many years of hands-on practice in one of the largest European construction and infrastructure PPP – conglomerates.

Finally, TIAG intends here also touch upon legislations and regulations which may have an impact on market and procurement. EU legislation is already covered by a set of binding directives and recommendations and various regulations and standards, especially for technology managed by CEN European standardisation bodies. TIAG will not interfere with anybody and is certainly not in position to compete with numerous sectorial professional associations who should have competent resources for interpretation and implementation of EC Directives, regulations, and CEN standards. With our modest resources we may probably fill a niche in identification and explanations of relevant legislations and regulations for specific cases relating and impacting market and procurement.

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